

## Global Learning Semesters

### Course Syllabus

Course: LAW-336 Commercial Law II

Department: Law

Host Institution: University of Nicosia, Nicosia, Cyprus



Course Summary		
Course Code	Course Title	Recommended Credit Hours
LAW-336	Commercial Law II	3
Semester Offered	Contact Hours	Prerequisites
Spring	42	LAW-335
Department	Level of Course	Language of Instruction
Law	Upper Division	English

### Course Description

1. International Sales. International Sales and Financing. International sales contracts generally. F.o.b. contracts. C.i.f. contracts.
2. Financing International Sales. Practice. Uniform customs and practice for documentary credits. Buyers and sellers. Tender of documents. Bank's security for advances.
3. Credit and security. Basic transactions. Applicable law. Consumer Credit Act 1974. Agreements. Cooling-off period. Provisions for judicial control.

### Instructor

Ms Koula Michaelidou

### Course Aims and Objectives

Course is designed to continue to examine a limited number of core areas of Commercial Law and thereby to provide an introduction to the main theories, principles, rules and practices in the area.

### Teaching Methods

The course is delivered through a mixture of lectures, discussions, presentations, and problem-solving activities.

### Course Teaching Hours

42 hours (30 hours of lectures, 12 hours of seminars/tutorials and student-led presentation/seminars). The course is delivered during the Spring semester in 14 weeks (3 hours/week).

### Evaluation and Grading

Assigned work: 25%  
Interim tests: 25%  
Final Exam: 50%

## Readings and Resources

### Required Textbook

P. Dobson, Sale of Goods and Consumer Credit, 6<sup>th</sup> ed., Sweet & Maxwell, 2000

### Recommended Reading

P.S. Atiyah, J.M. Adams & H.L. MacQueen, The Sale of Goods, 10<sup>th</sup> ed., Longman, 2000

R. Bradgate, Commercial Law, 3<sup>rd</sup> ed., Butterworths, 2000