

Global Learning Semesters

Course Syllabus

Course: IREL-620 International Mediation & Negotiation

Department: International Relations

Host Institution: Intercollege, Nicosia, Cyprus



Course Summary		
Course Code	Course Title	Recommended Credit Hours
IREL-620	International Mediation & Negotiation	3.7
Semester Offered	Contact Hours	Prerequisites
Spring	42	None
Department	Level of Course	Language of Instruction
International Relations	Upper Division	English

Course Description

This course considers different types of mediation and negotiation practices from theoretical and practical points of view, and assesses their role in conflict resolution and problem-solving.

Instructor

Farid Mirbagheri, Ph.D.

Course Aims and Objectives

The aim will be to pinpoint the characteristics of the most successful practices and the qualities that make a good mediator or negotiator and to ask why and under what circumstances parties accept mediation, why mediation often fails, and what further approaches can be tried.

Teaching Methods

The course is delivered through lectures, discussions and assignments.

Course Teaching Hours

42 hours. The course is offered during spring semester in 14-weeks (3 hours/week).

Evaluation and Grading

Assignments: 40%
Participation/Attendance: 10%
Final Exam: 50%

Readings and Resources

Required Textbooks

Allesbrook, M: Prototypes of Peacemaking

Bendahmane, DB: Perspectives on Negotiation: four case studies and interpretations

J Bercovitch & JZ Rubin: Mediation in International Relations